



Transform efficiently and securely to S/4HANA, the next generation of ERP, with our proven Lean Conversion.

Users of SAP S/4HANA benefit from many new and intelligent features. The new ERP leverages automation, simplifies the system landscape and provides more efficiency with standardised processes. Analyses and forecasts are possible in real time thanks to the in-memory technology of the SAP HANA database. A modern cloud platform is

also available with the SAP Business Technology Platform (BTP), which combines data management, analyses, artificial intelligence, application development, automation and integration in a uniform environment. Together with S/4HANA, it provides the foundation for companies to advance their business processes into the digital future.

Your benefits with the “Lean Conversion Package” by Swisscom

Minimal risk

You reduce project risk thanks to combinable modules at a fixed price.



Take advantage of our experience from other S/4HANA projects

You benefit from our extensive experience from more than 40 S/4HANA projects and our partnership with SAP.



Check the feasibility, risks and roadmap

Use the options to check and assess the feasibility.



SAP innovation packages

You can also easily book innovation packages if necessary.



SAP partner qualified solution

A unique product on the Swiss market, qualified by SAP.



Conversion in six phases

The proven “transformation factory” method, based on SAP Activate, helps with risk-minimised conversion.





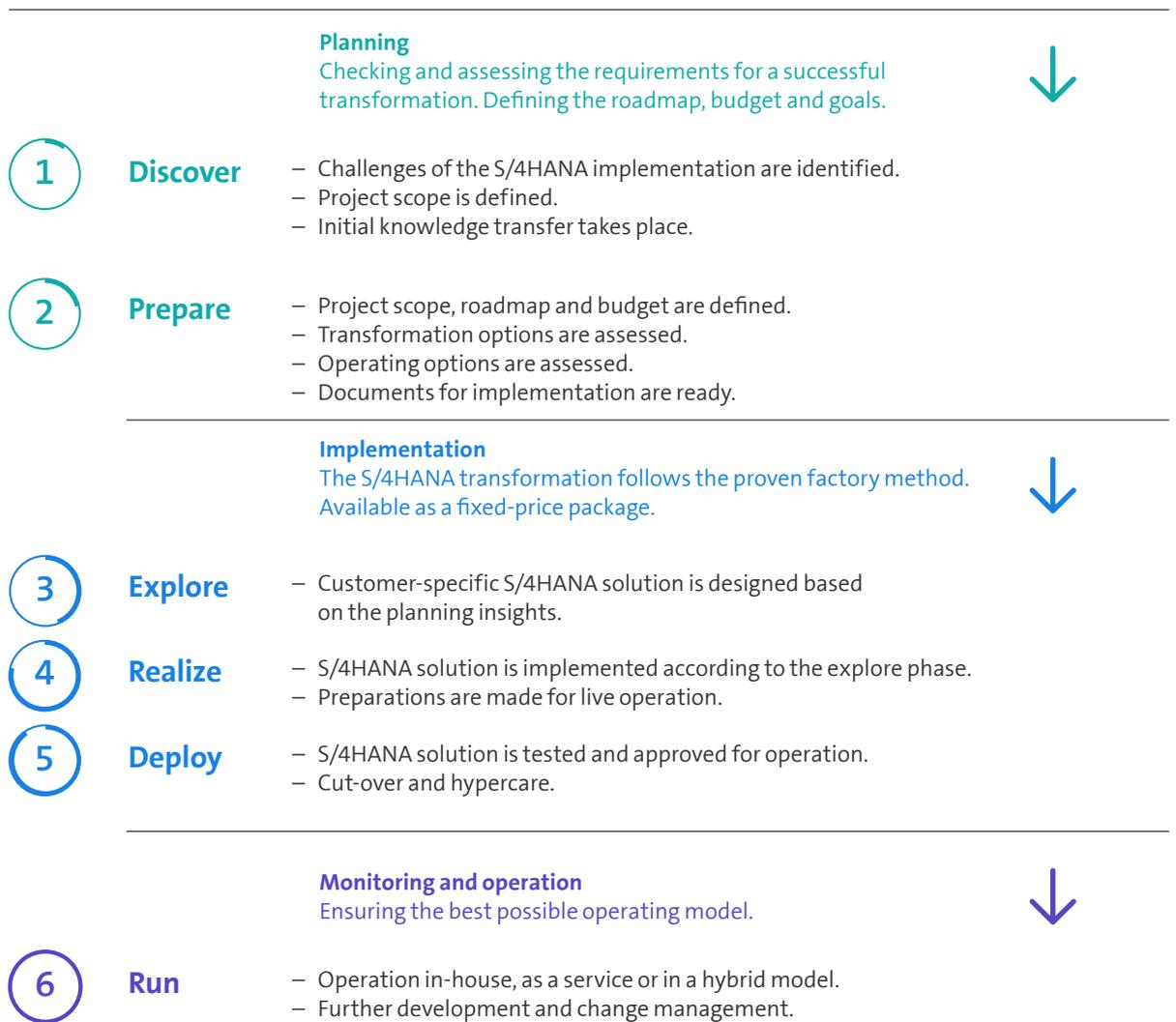
Conversion scope

The “Lean Conversion Package” supports different methods with two basic packages. Both aim at converting the existing SAP ECC or SAP R/3 systems to S/4HANA.

With the “Brownfield Conversion” basic package, the ECC systems are technically converted and existing processes are carried over directly to S/4HANA. The “Selective Data Transition” basic package enables customers to transform certain data only. For instance, individual booking groups or other data can be excluded and legacy data cleansed.

Different additional options can be combined into an ideal bespoke package. With the “Discover & Prepare” package, for example, the various methodologies are checked and assessed in advance. This initial knowledge transfer gives you insight into the project scope and its budgetary framework.

Lean Conversion at a glance





The Lean Conversion packages and options

The information in this document does not constitute a binding offer. It is subject to revision at any time.

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Basic packages

	S	M	L
Brownfield Conversion Ideal for customers who wish to convert their ECC systems technically. Existing processes are carried over directly to S/4HANA.	350'000.– (6 mth. lead time)	490'000.– (9 mth. lead time)	790'000.– (12 mth. lead time)
Selective Data Transition Ideal for customers who wish to convert their ECC systems selectively (e.g. by year / by company code).	1'000'000.– (9 mth. lead time)	1'340'000.– (12 mth. lead time)	1'830'000.– (15 mth. lead time)

Additional options

Discover Identifying the challenges and technical risks of the S/4HANA implementation and defining the project scope.	20'000.– (2–4 wk. lead time)
Prepare Roadmap, project budget and transformation options are defined and assessed. Decision-making aids including action recommendation are prepared.	60'000.– (2–3 mth. lead time)
Get ready <ul style="list-style-type: none"> • Smart business partner activation • New general ledger • Custom code cleansing 	Price depends significantly on the initial situation and scope of the desired target situation. Fixed-price offers are possible following "Discover & Prepare".
First Steps <ul style="list-style-type: none"> • Provision of an SAP S/4HANA sandbox • Provision of the S/4HANA system landscape (cloud solution) 	Fixed price available on request
Custom code management Fixed price depends on the number of modifications	Fixed price available on request (6–12 mth. lead time)
SAP BTP Cloud Integration Starter Additional sub-options possible	Fixed price available on request (2–3 mth. lead time)
Shutdown of legacy systems In JiVS with access to shutdown business objects	Fixed price available on request (2–4 wk. lead time)



SAP innovation options

Isolated solutions are now history. With the next generation of ERP, the digital core – the S/4HANA system – is augmented with innovative solutions. Swisscom has developed tailored starter packages for different topics.

TOP 20 Fiori Apps Package

Innovative, new and role-based user interaction via SAP Fiori is activated for 20 Fiori apps.

SAP Analytics Cloud (SAC) Starter Package

The modern analytics solution SAC is integrated to enable self-service BI. This lays the foundation for further analytical applications such as planning, group reporting and predictive analytics.

SAP BW/4HANA Starter Package

For companies that also run an SAP BW, the foundations including roadmap and budget values are prepared for the BW transformation to BW/4HANA.

Digital Supplier Collaboration Package

This package digitises the procure-to-pay process and connects the first three suppliers (digitised document flows).

SAP Customer Experience Data Cloud Starter

An auditable archive of customer data is set up, including self-service registration with SAP CX. This safeguards data protection requirements such as the GDPR.

SAP Customer Experience Sales Cloud Starter

A simple sales-force automation solution is provided for vendors as well as customer and pipeline management.

SAP Customer Experience Commerce Starter

Initial conceptualisation and provision of an e-commerce solution.

Prices and details
for the SAP options

[Get in touch now](#)

Swisscom and SAP: a successful partnership

The longstanding partnership between Swisscom and SAP not only resulted in 450 SAP-certified employees, but also 20 SAP Quality Awards and over 280 SAP customers. Together, we support our customers in the S/4HANA transformation, from planning and implementation to operation – all tailored to the individual needs of the customer. More than 40 satisfied customers already trust Swisscom with their S/4HANA transformation.



SAP® Qualified
Partner-Packaged Solution

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