



Whether you need to replace individual applications or entire data centres: to make the journey to the cloud, you'll need a cashflow-positive business case. We'll help you evaluate this business case with Azure and take the necessary measures.

### Is it worth switching to Azure?

This question is certainly worth considering if you need to replace individual applications or even an entire data centre. Hyperscalers such as AWS, Azure or Google claim that cloud costs are lower than the cost of running your own data centre. But does this also apply to your company IT?

#### The incentive of Azure price development

Since 2016, prices of CPUs and RAM in the cloud have fallen sharply. The pricing model has always been flexible, but now computing resources can be bought from Microsoft for one or three years. Combined with system pausing and right-sizing, this means prices can be half the pay-as-you-go prices.

### Why take the journey with Swisscom?

We can offer you all types of service, from operating your on-premise IT to a comprehensive Cloud Managed Service for all large hyperscalers. This enables us to work together to create the best solution for your company IT. This is especially valuable because not every business case for the cloud is cashflow-positive.

In order to define the data basis, we will calculate the business case for moving your company IT to Azure together. Why together? Because you know your environment and we know the cloud. With your knowledge and our expertise, we can map out your current IT cost structure in Azure without having to involve agents or appliances in your IT landscape. We will also compare your IT cost structure with the industry benchmark in order to determine possible additional savings.

## Azure ROI Calculation by Swisscom



**«Agentless»:**  
No agents in your IT landscape



**Field Know how:**  
Based on tool- and best practices



**Target group oriented:**  
C-Level ready for a decision



## Facts & Figures



### Included services

- 8 hours of professional services providing support with data collection (remote)
- 4-hour presentation of results at your company premises in Switzerland or online
- Business case calculation for your IT in the cloud
  - Detailed TCO report
  - TCO presentation for decision-makers
- Recommended savings opportunities in your future IT budget (licences and usage)

### Customer's obligation:

- To answer an online questionnaire about the current IT landscape

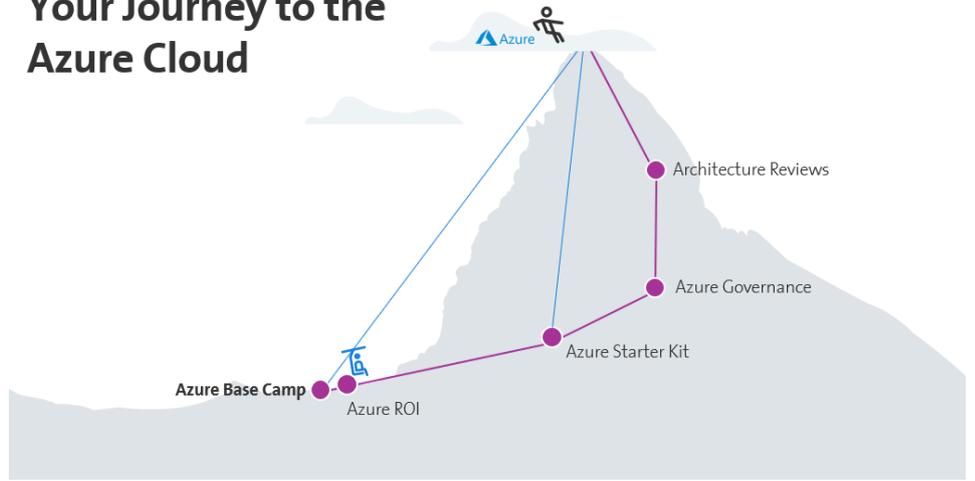
Costs: CHF 9,900



### Additional services

The basic services can also be combined with the following:

## Your Journey to the Azure Cloud



We take a holistic approach with our portfolio. In addition to Professional Services, Managed Services and our Re-selling+ portfolio, we are your partner for Office 365 and Dynamics. Find out more at [www.swisscom.ch/azure](http://www.swisscom.ch/azure).

The information in this document does not constitute a binding offer. It is subject to revision at any time.

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