

Swisscom and Teltonika Networks strengthen cooperation

Teltonika Networks and Swisscom are pooling their core competencies in an effort to simplify the challenges of the Internet of Things (IoT) solution offering for customers. The combination of Swisscom's in-depth IoT expertise and Teltonika Networks' broad product range will ensure customers looking to implement an IoT solution are optimally served.

Swisscom has been using Teltonika Networks gateways to help many customers in various industries achieve a successful IoT solution for years. Since November 2023, Swisscom and Teltonika Networks have strengthened their partnership in order to respond more effectively and individually to the current challenges faced by IoT customers. In the crossfire between security and fragmented network infrastructures, IoT is associated with enormous complexity, which frequently slows down projects or even stops them getting off the ground entirely. Complexity is often equated with high costs, which discourages some customers from pursuing their digitalisation strategy. In order to counteract this, the two companies are coming together to demonstrate efficient, profitable and broad-based solutions.

By combining both companies' core competencies, Swisscom will be able to help customers from a wide range of industries to implement individual IoT solutions that are both functional and simple to use. Freed from the complexity of architecture design and the search for suitable solution components, technical processes and meaningful visualisations, customers will have the peace of mind of knowing they are getting a holistic, one-stop IoT solution that is reliable, secure and quickly available. This partnership will benefit customers in the field of industrial automation and in sectors including transport, monitoring, energy infrastructure and smart cities.



Source: [TELTONIKA NETWORKS](#)



Teltonika Networks attaches great importance to innovation and continuous product development. At the same time, cost efficiency and flexibility play an important role for its development team, enabling it to react quickly to changing market demands. Swisscom shares these values and looks forward to a lengthy and fruitful partnership. Working closely together to tackle the current and future challenges of IoT, the two companies will use their increased focus to develop and implement solutions that will pave the way for customers to pursue digital transformation.

About Swisscom Business Customers

Swisscom's Business Customers division is one of the largest integrated ICT providers for corporate customers and SMEs in Switzerland. Its core competencies cover integrated communication solutions, IT infrastructure, IT security and cloud services, workplace solutions, SAP services, IoT and comprehensive industry solutions in the fields of manufacturing, banking, health and insurance. With around 5,000 employees, Swisscom's Business Customers division serves more than 2,500 corporate customers and around 250,000 SMEs.

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About Teltonika Networks

Teltonika Networks is a global leader in IoT connectivity devices. Its extensive product portfolio includes industrial routers, gateways, access points, network switches and more. Thanks to the company's more than 25 years of market experience, its user-friendly devices offer robust, reliable and affordable connectivity. They also provide seamless remote access as well as management and control capabilities. Teltonika Networks is synonymous with excellence in network solutions.

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